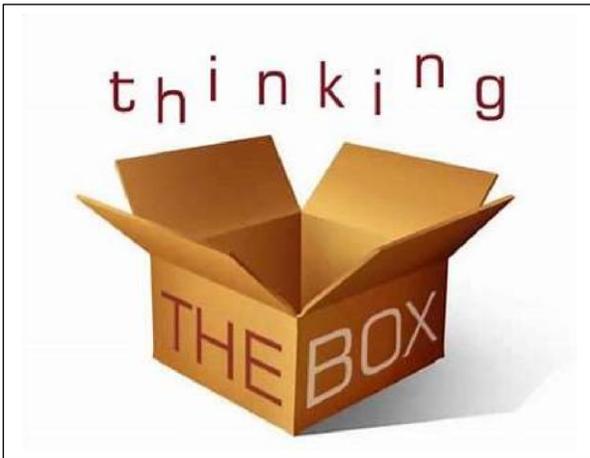




ILLINOIS NURSING HOME

ADMINISTRATORS ASSOCIATION

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## THINKING OUTSIDE THE BOX

“Strategies for Hiring, Budgeting and Compliance.”

Wednesday, February 28 – Thursday, March 1  
Par-A-Dice Hotel, East Peoria

As the New Year starts and the Requirements of Participation become part of your daily operations, what are providers experiencing? Do your policies meet the new guidelines? Do your financial practices reflect the OIG's most recent focus? Come and learn what is on the horizon from experts in the long term care field.

**DON and Administrator (A Marriage Made In Heaven)**

**Regulatory and Reimbursement Update**

**Financial Management in a Skilled Nursing Facility and Senior Care**

**We Have a Policy on That – Don't We?**

**Perils and Pitfalls That Could Put You at Risk for Investigations**

**Ins and Outs of Hiring and Retaining Employees**



ILLINOIS NURSING HOME  
ADMINISTRATORS ASSOCIATION

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P.O. Box 483, North Aurora, IL 60542 Phone: 708-800-6161 Fax: 708-248-8078 E-mail: [sgardiner@inhaa.org](mailto:sgardiner@inhaa.org)

TEN CEUs IN TWO DAYS  
\$100/MEMBERS  
\$200/NON-MEMBERS  
MEMBERSHIP ONLY \$100

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## WEDNESDAY, FEBRUARY 28

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### 7:00 am – 8:15 am REGISTRATION AND BREAKFAST BUFFET: Sponsored by SOUTHERN BUS AND MOBILITY

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### 8:30 am – 10:30 am REGULATORY & REIMBURSEMENT UPDATE – WHAT ARE WE SEEING WITH THE ROP?

Presented by **BILL BELL**

What are providers experiencing with the ROP?

This session will review the most recent developments and future updates in the federal CMS and state IDPH long term care survey and enforcement process and in the HFS Medicaid reimbursement and managed care programs.

**Bill Bell**, regulatory director for the Illinois Health Care Association and past Deputy Associate Director of the Illinois Department of Public Health.

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### 10:45 am – 12:15 pm FINANCIAL MANAGEMENT

Presented by **ANDREW CUTLER**

With the ever changing landscape that senior care service providers face in today's healthcare marketplace, combined with the state and federal pressure in the sector to push people into community - based services offerings and shortened length of stays, senior care service providers need help!

This session presents a unique look at the financial management strategies that every senior care providers must be aware of as we move through 2018 and into the landscape of reimbursement and regulatory changes in both federal and State reimbursement programs. This will be a detailed discussion on operations, payers source, budgeting, risk management, changes in demographics, hipaa, and cyber security.

**Andrew B. Cutler** is a managing partner in FGMK, LLC, a leading professional services firm providing assurance, tax, and advisory services.

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### 12:15 pm -1:15 pm LUNCH Sponsored by: OVITSKY VISION CARE

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### 1:15 pm – 2:45 pm

### Perils and Pitfalls That Could Put You at Risk for Investigations

Presented by **Jacob Schunk , J.D. and Christopher Grohman J.D**

This presentation is designed to give administrators and owners of long-term care and residential living facilities an over view of the perils and pitfalls that could lead the government to conduct an investigation of their facility or their employees. First, a review of various laws that apply to companies operating in the Medicare/Medicaid space. Next, a focus on trends in recent federal false claims suits, whistleblower suits, and accompanying criminal investigations. Mr. Grohman and Mr. Schunk will discuss actual cases in the industry, including a recent case charging an Iowa facility with fraud for “worthless services”. Next, a discussion of IDPH investigations of purported employee malfeasance in nursing homes and how providers can position themselves to be less impacted by such investigations. The program will conclude with tips that facilities and administrators can employ to maximize their chances of avoiding government investigations.

**JACOB SCHUNK , J.D.** is an Assistant United States Attorney in the Civil Division of the United States Attorney's Office in the Northern District of Iowa. Mr. Schunk focuses his work solely on investigating fraud in the health care industry, including long term care.

**CHRISTOPHER GROHMAN, J.D.** is Special Counsel at Duane Morris LLP and focuses his practice on representing companies and individuals who are the subject of government investigations.

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### 3:00 pm – 4:30 pm

### WE HAVE A POLICY ON THAT- DON'T WE?

Presented by **JENNIFER LONG**

When was the last time you updated your employee handbook? Are you overwhelmed by the annual changes to federal, state and local laws that require changes? Sure, reviewing and revising your Employee Handbook may never jump to the most exciting spot on your long and growing to-do list. But, with so many legal updates and changes in the

last few years, this project must be on your list for 2018. A well drafted handbook can be an effective way to communicate your organization's policies, standards, and values, and to keep employees on track. Make 2018 the Year of the Handbook!

**JENNIFER LONG, J.D.** is Special Counsel at Duane Morris LLP practicing management-side employment law. She counsels on matters related to wage and hour compliance, independent contractor and employee misclassification issues

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**4:30 pm – 6:00 pm SOCIAL HOUR**  
Sponsored by **BIOTECH X-RAY**

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**THURSDAY, MARCH 1**

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**7:00 am – 8:15 AM BREAKFAST BUFFET**  
Sponsored by: **INHAA**

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**8:15 – 10:15**  
**GETTING AND RETAINING EMPLOYEES**

Presented by: **MARY TELLIS-NAYAK**

In the competitive world of hiring in long term care, what does it take to hire competent staff and keep them? Just getting a background check on an individual is a challenge in itself. It is said you can train an intelligent person to do just about anything, but you cannot change someone's personality. What should you look for when you are interviewing possible candidates? What behavior do you want to see? What must you do to let your employees know they are important? This session will look at hiring and retaining employees and how to be the preferred place to work.

**MARY TELLIS-NAYAK** is the Vice President of Quality Initiatives for MyInnerView, a product of the National Research Corporation. Mary speaks nationally on quality in the post-acute continuum.

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**10:30 am – 12 pm**  
**DON AND ADMINISTRATOR (A MARRIAGE MADE IN HEAVEN)**

Presented by **SUE LAGRANGE AND LISA THOMSON**

We are being asked to redesign how, we do business, collect and receive money, staffing, etc. Have we looked at the importance of formally redesigning the key relationship that needs to exist between the DON and Administrator? Join us for this collaborative presentation which focuses on identification, prioritization, and implementation of key strategies meeting current regulatory, clinical, and operational expectations. This highly energized and

enlightening session will provide resources and a renewed understanding of the critical role of these key leadership positions. This is a "Must Attend" for all DON's and Administrators!

**SUE LAGRANGE, B.S.N.** is the Director of Education for Pathway Health

**LISA THOMSON, B.S.** is the Chief Marketing and Strategy Officer for Pathway Health

**AVOID NON-MEMBER CONFERENCE FEES WHEN YOU BECOME A YEARLY MEMBER FOR THE SAME ONE-TIME CHARGE!**

Conference Rates for INHAA members are **\$100** and **\$200** for non-members – **but the rate for joining INHAA for a year is only \$100.00.** Membership in this professional association allows you to attend all four conferences each year – offering over 40 CEUs at member rates, provides a monthly newsletter, and gives you one of the best networking opportunities with other administrators and administrative nurses in Illinois.

If you would like to join INHAA rather than pay the non-member registration fee, you can download a [renewal form](#) or [new member form](#) and mail, email, or fax to address below.

**INHAA CONTACT INFORMATION**  
**PO Box 483, North Aurora, IL 60542**

**Fax: 708-248-8078**

**Email: [sgardiner@inhaa.org](mailto:sgardiner@inhaa.org)**

**Phone: 708-800-6161**

**Website: [www.inhaa.org](http://www.inhaa.org)**

**Association Coordinator: Susan Gardiner**

**2018 CONFERENCES**

**June 14-15 Par-A-Dice, East Peoria**

**August 15-16 Par-A-Dice, East Peoria**

**2018 CONVENTION**

**Thursday, November 8 and**

**Friday, November 9**

**Crowne Plaza, Springfield**

## LOCATION AND LODGING FOR THE CONFERENCE

### Par-A-Dice Hotel Casino

7 Blackjack Blvd, East Peoria, IL 61611

Reservations: 800-547-0711 or [www.paradicecasino.com/groups](http://www.paradicecasino.com/groups). Enter group code 0228NHA above the line and hit Summit.

**INHAA Room Rates before February 13, 2018: Both double, queen and king – \$101.00 plus tax.** Reserve your room today! Remember to mention INHAA when making reservations.

### CONTINUING EDUCATION

INHAA is an approved Illinois Department of Financial and Professional Regulation Sponsor of Continuing Education for Illinois Nursing Home Administrators (License #139-000052) and Nurses (License #236000008). This conference offers 6.5 CEUs on Wednesday and 3.5 CEUs on Thursday.

### REGISTRATION FEES

INHAA members and others from their staff pay the member fee of \$100. Non-members pay \$200.

**Registrations made after February 23, 2018 and at the door must include a late fee of \$50 per person.** Registrations will not be guaranteed without a payment. Credit card payments (Master Card and VISA only – **no AMEX**) are available for pre-registration and also on-site.

### CANCELLATION POLICY

A full credit voucher toward a future INHAA conference will be issued (upon written request to the Association Office) for cancellation, for any reason, 14 or more days prior to the conference. For cancellations 13 or fewer days prior to the conference, a non-refundable fee of \$25 will be assessed for each reservation, and a credit voucher will be issued for the remaining balance. Credits or refunds will not be issued for partial attendance or “no shows.” All credit is valid for 12 months from issue date.

## *THINKING OUTSIDE THE BOX?*

February 28-March 1 Conference

**INHAA member administrators and others from their facility staff each pay \$100.**

**Non-members pay \$200 per person.**

My check payable to INHAA is enclosed. Mail Registration and check to: **INHAA, P.O. Box 483, North Aurora, IL 60542**

Credit card payment (Master Card or VISA only)

Registration may be **mailed; faxed** to: 708-248-8078; or **emailed** to [sgardiner@inhaa.org](mailto:sgardiner@inhaa.org).

Credit Card Number \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Today's Date \_\_\_\_\_

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Name:	Adm. License # or Nurse License # or Title	Circle Reg. Fee:	
		Mem	Non-Member
		\$100	\$200
		\$100	\$200
		\$100	\$200
		\$100	\$200
		\$100	\$200

Add \$50 per person after February 22: \_\_\_\_\_

TOTAL AMOUNT DUE: \_\_\_\_\_

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