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***IT TAKES MORE THAN MONEY  
TO BE SUCCESSFUL***

**March 8-9, 2017**

**The Par-a-Dice in East Peoria**

**TEN CEUs available for Nursing Home Administrators and Nurses**



2017 will prove to be another challenging year. New President, new Federal Department heads, more implementation of the IMPACT Act, cyber security, ever growing compliance issues, and, as always, avoiding those repeat violations. Administrators will have to work even harder to keep on top of all these demands. Join us for the following in-depth look at pertinent issues for 2017 presented by long term care experts.

**USING PEPPER TO IMPROVE YOUR SNF COMPLIANCE PROGRAM  
HIPAA COMPLIANCE AND CYBER SECURITY  
UPDATES ON HFS, STATE AND FEDERAL REGULATIONS  
PAYMENT BASED JOURNAL UPDATE  
A SUCCESSFUL FALL PREVENTION PROGRAM**

**THE BROCHURE IS [LINKED HERE](#)**

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**BRING A NON-MEMBER ADMINISTRATOR TO A CONFERENCE FOR FREE**

Are you a member in good standing of INHAA for the past ten years? If you are, you are invited to bring a fellow non-member administrator with you to a conference this year for free. INHAA invites you to share your experience as an INHAA member with administrators who have not yet attended INHAA conferences.

**HHS TO CURE BREACH OF SETTLEMENT AGREEMENT FOR JIMMO MANDATE**

According to the Medicare Advocacy Group, *"The Jimmo agreement settled once and for all that Medicare coverage is available for skilled services to maintain an individual's condition or prevent or slow a decline. Under the maintenance coverage standard articulated in the Jimmo Settlement, the determining issue regarding Medicare coverage is whether the skilled services of a health care professional are needed, not whether the Medicare beneficiary will "improve."*

Starting in 2013 education on the therapy coverage and the Improvement Standard were to take

place for providers and beneficiaries. That education was to be completed by the end of January 2014. A recent court ruling stated HHS did not hold up its end of the agreement, *“when it came to creating an education campaign on maintenance therapy.”* The newly approved plan requires HHS to create a website on the settlement complete with information on handling claims, frequently asked questions and language stating that improvement is not a necessity for coverage.

Judith Stein, executive director of the Center for Medicare Advocacy said it might not help beneficiaries that were denied coverage but, *“if they think the reason they were denied was because the skilled therapy or nursing care was provided to maintain their condition or slow deterioration, then hopefully this will provide more strength for an appeal and in the future more strength for the provider to submit the claim as covered in the first case.”*

Following are two sites explaining Jimmo vs Sebelius:

<http://www.medicareadvocacy.org/jimmo-v-sebelius-the-improvement-standard-case-faqs/>

<http://www.medicareadvocacy.org/wp-content/uploads/2013/04/Jimmo-FactSheet.pdf>

### **BLOCK GRANT FUNDING**

Last month the Advocate reported rumors that Medicaid funding may go to block grants.

Avalere, a community of innovative thinkers dedicated to solving the challenges of the healthcare system, reported in new research they completed that, *“moving to capped payments in Medicaid—either by block grants or per capita caps—could dramatically reduce federal spending on the program. According to the Avalere analysis block grants would result in \$150 billion less in federal Medicaid spending over five years, while per capita caps would save the federal government \$110 billion over five years.”* As pointed out last month, the concern is that states would make decisions based mainly on fiscal reasons rather than health care needs of vulnerable residents. The full article is linked below.

<http://avalere.com/expertise/managed-care/insights/capped-funding-in-medicaid-could-significantly-reduce-federal-spending>

### **IDPH SPONSORING A FREE NFPA 101 LIFE SAFETY CODE SEMINAR**

Tuesday, March 14, 2017 – 8:00 am to Thursday, March 16, 2017 – 4:45 IDPH, Office of health Care Regulations will be sponsoring a Life safety Code seminar. The Agenda will cover the following:

1. Code Essentials: Organization, Terms, and Concepts
2. Egress Components
3. Egress Fundamentals
4. Egress Awareness
5. Features of Fire Protection
6. Special Provisions and Operating Features

The link to the registration form is below. One participant per facility can register but the Seminar is limited to 45 participants.

<http://www.dph.illinois.gov/sites/default/files/events/NFPA-101-2017-020817.pdf>

### **IMPORTANT CHANGES FOR KEPRO’S QUALITY OF CARE REVIEWS**

KEPRO requested we publish the following info in this month’s Advocate.

*KEPRO is the Beneficiary and Family Centered Care Quality Improvement Organization (BFCC-QIO) for 33 states and the District of Columbia and is responsible for all Quality of Care reviews in these areas. As the BFCC-QIO, KEPRO would like to provide the following information about changes from the Centers for Medicare & Medicaid Services (CMS) for Quality of Care reviews effective February 1, 2017.*

- *Providers will now have 14 calendar days (they're currently allowed 30 days) to send in the medical record once a medical record request is received. Because of these tightened time frames, KEPRO encourages providers to fax medical records rather than sending them via mail. The Quality of Care department at KEPRO has its own dedicated fax number, which will be listed on the medical record request.*

- *After the medical records are received, KEPRO has 30 days to complete the review. Providers that wish to provide a response when they receive an inquiry from KEPRO will also have a shortened time frame, which will be noted on the inquiry letter.*

- *Medicare beneficiaries, or their representatives, will have the opportunity to request a second review if they disagree with the original findings, similar to the current process in place for providers.*

*For more information, please visit [www.keproqio.com](http://www.keproqio.com).*

## **Employment Alley**

**DIRECTOR OF NURSING:** Illinois Veterans Home - Manteno is looking for a highly motivated candidate to supervise the overall nursing operations. Candidate must be licensed by the State of Illinois with 3 -5 years' experience working in a skilled facility as a DON or ADON. Has knowledge of State and Federal requirements and the survey process. Strong communication, organizational and leadership skills. Knowledge of point click care EHR system a plus. Interested candidates should email a resume to H R: [jeri.gulli2@illinois.gov](mailto:jeri.gulli2@illinois.gov)

**ADMINISTRATOR, INTERIM:** Interim Administrator Illinois/Missouri. Capable, seasoned leader. Skilled, knowledgeable and proficient in all areas of support to assure a smooth transition while search is completed for permanent administrator. Many satisfied references available. Contact Harry C. Poole. 618-806- 2125. [HPOOLE1947@gmail.com](mailto:HPOOLE1947@gmail.com)

**ADMINISTRATOR:** Rock Island County, Illinois is seeking an Executive Director/Licensed Administrator responsible for leading and managing the County's 245-bed Medicare/Medicaid certified care center; utilizing available resources to provide quality, caring services to all residents and patients; and achieving desired clinical and financial results.

Located in East Moline, Illinois, Hope Creek Care Center provides care for individuals with a broad spectrum of medical conditions. For this opportunity we offer: Excellent Starting Salary (\$100,000 - \$120,000); Employee/Family Health Insurance ,and Vacation, 12 Sick Days & 13 Holidays Requirements:  Illinois Nursing Home Administrator's License.  Knowledgeable of state and federal regulations, survey process, census development, reimbursement, budgetary process, and cost- containment strategies.  Committed to team-oriented outcomes and quality care.  Excellent communication and leadership skills.  Prior experience in a Union environment highly desirable. Interested candidates should submit resume, cover letter, and completed employment application (see <http://www.rockislandcounty.org/Jobs/> for a full job description and application) to: Rock Island County, IL -Attention: Dave Ross, County Administrator 1504 Third Avenue, Rock Island, IL 61201

**ADMINISTRATOR** Our 5-star facility has a rewarding opportunity for an experienced Administrator or an RN with 5 years previous management experience awaits. This individual must have proven leadership abilities in team building, customer service, best practices and the ability to adapt to the changing senior care profession. We are a Medicare-certified facility and we are quality oriented, well respected and well established. If you possess strong interpersonal skills to lead employees, deliver customer service effectively, and enjoy the many opportunities of today's Post-Acute Care field, please send resume to: P.O. Box 3188, Bloomington, IL, 61702- 3188 Attn: Admin Position

**Employment Alley is published monthly for members and business members. The cost for non- members is \$30 a month - \$50 for two months - \$70 for three months. A business member listing is \$25 for one month - \$40 for two months - \$55 for three months. Send your approximate 55-word ad and payment to INHAA, PO Box 483, North Aurora, IL 60542 or fax it to 708-248-8078. For further information, call Susan Gardiner at 708-800-6161.**

**MARK YOUR CALENDARS FOR ALL THE 2017 INHAA EVENTS**

March 8-9, 2017 at the Par-A-Dice Hotel in East Peoria

June 14-15, 2017 at the Chateau in Bloomington

August 16-17, 2017 at the Par-A-Dice Hotel in East Peoria

November 9-10, 2017 Convention and Trade Show at the Crowne Plaza in Springfield

The advertisement is a rectangular graphic divided into two main sections. The left section has a dark green background with a repeating pattern of white dollar signs and interlocking loops. At the bottom of this section, the text "\$AVINGS ON CLAIMS & PREMIUMS." is written in white, with the dollar sign being a large, stylized symbol. The right section has a light grey background at the top and a light green background at the bottom. The text "NHRMA Mutual has customized loss control programs that can help limit claims and keep premiums down to improve your bottom line." is centered in the grey area. Below this, the NHRMA Mutual logo is displayed in red, featuring the word "NHRMA" in a serif font above a red arc, with "MUTUAL®" in a smaller sans-serif font below it. At the bottom of the green area, the website "www.NHRMA.com" and the phone number "877-298-3628" are listed in green.

**CONTACTING THE INHAA OFFICE**

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