



The Administrator's **Advocate**

December 2014

Volume XV, Issue 12

Final Reminder: 2015 Membership Renewal

Just a reminder that your 2014 INHAA membership expires at the end of this month and renewal for 2015 is only \$100. Every administrator needs 35 Continuing Education Hours (CE Hours) in the two-year period ending November 30, 2015. INHAA offers more than 40 high quality professional CE Hours for administrators and nurses each year at one-third to one-half the cost of other organizations. And remember, if the facility administrator is a member of the association, all staff at that facility can come to INHAA conferences at member rates. Don't miss out. Sign up today. [A 2015 membership brochure is linked here.](#)

Medicare Updates for 2015

The Centers for Medicare and Medicaid Services (CMS) announced the new Medicare premium, coinsurance and deductible rates for 2015. For inpatient hospital services furnished under Part A, the deductible amount rises from \$1216.00 in 2014 to \$1260.00 in 2015. The daily coinsurance rate for Medicare Part A skilled nursing facility services rises from \$152.00 in 2014 to \$157.50 in 2015. For 2015, the Part B medical insurance stays at the 2014 rate of \$104.90 and the Part B deductible remains at the 2014 levels of \$147.00. For Part B premiums, the income related add-ons also remains the same at 2014.

Margel Peddicord's Latest Benchmark Cost and Staff Analysis

Each year, Margel Peddicord provides an average cost and wage profile based on the most recent Medicaid cost reports, which in this case is 2013 (which were turned in to HFS earlier this year). These profiles cover average facility cost and staffing data from the cost reports for all Medicaid facilities in the state, and are separately analyzed by geographic regions (HSAs). Mr. Peddicord's annual analysis provides an excellent benchmark with which to measure and compare your own facility's average costs, staffing and wages. Mr. Peddicord also provides the following caution regarding his average benchmark analysis:

The data in the reports was prepared from 2013 unaudited Medicaid cost report data that was submitted to HFS by essentially all nursing facilities in the HSA region. This includes large and small, urban and rural; for-profit and non-profit; successful and not successful facilities with various levels of Medicare, Medicaid and private pay census. Additionally, these facilities have a wide range of average acuity. Accordingly, your facility may not be reasonably comparable to the median or average data in these reports. When I prepare a Benchmark Analysis for a specific facility, I select successful facilities with similar acuity, size, locations, Medicare utilization, etc. Please contact me at 618-315-6242 or margelpeddicord@gmail.com if you have any questions. [Margel Peddicord's reports are linked here.](#)

Who To Contact at the Managed Care Organizations

As the state's Managed Care Initiative sweeps its implementation through Central Illinois, one of the most frequent questions has been "Whom can I talk to at the various Managed Care Organizations

(MCOs)?” With a rapidly expanding program, sometimes newly hired persons at the various MCOs don’t always know the correct answers. If you are not satisfied that you are getting the correct information, you can always ask for the principal contacts at each MCO. In recent provider association meetings with the MCOs, some of the following definitive answers were provided:

- Flu vaccines: MCOs are required to cover costs for the vaccine.
- Rate adjustments: MCOs are supposed to use the daily rate based on the most recently released quarterly rate changes under the RUGs methodology.
- Bad Debt: MCOs are obligated to recognize this issue in payment to facilities and will do so either through an increased per diem or through a quarterly adjustment. The MCOs are required to renegotiate or add an addendum to existing contracts to account for this issue.

The MCOs have provided a final contact list for direct member outreach to them on long term care issues.

Company	Start Contracting	Existing Contract	General LTC Questions
Aetna	Michell Mittleman-Horner 312-821-0604 Mittleman-Horner@aetna.com	Chris Zaruszak 312-821-0530 ZaruszakC@aetna.com	Nicole Sunder 312-821-0487 SunderN@aetna.com
Blue Cross	Tracy Pacheco 312-653-8892 Tracy_Pacheco@bbsil.com	Tracy Pacheco	Tracy Pacheco
Cigna	Melissa Dannenberg 312-548-2009 ext 542009 melissa.dannenberg@healthspring.com	Melissa Dannenberg	Jeannette Mendoza 312-802-9779 jeannette.mendoza@healthspring.com
Community Care Alliance	Nikita Thompson 312-561-2547 Nthompson@cailinois.com	Nikita Thompson	Nikita Thompson
CountyCare (Centene)	Tina Barksdale 312-864-0920 tbarksdale@cookcountyhhs.org	Kim Thurmon 866-329-4701 x47908 kthurmon@centene.com	Connie Sherman 866-329-4701x47858 csherman@centene.com
Family Health Network	Mark Tolley 312-605-9886 Mtolley@fhnchicago.com	Mark Tolley	Arnell Bussie 312-605-9853 abussie@fhnchicago.com
IlliniCare (Centene)	James Kolb 866-329-4701 x47820 jkolb@centene.com	Kim Thurmon 866-329-4701 x47908 kthurmon@centene.com	Connie Sherman 866-329-4701x47858 csherman@centene.com
Harmony Health Plan	Judith Wolf 217-337-8117 Judith.wolf@wellcare.com		Barbara Alexander 312-516-5835 Barbara.alexander@wellcare.com
Health Alliance	Maxine Wallner 217-337-8117 Maxine.wallner@healthalliance.org		Christina Dorsett 217-255-4663 Christina.dorsett@healthalliance.org
Humana	Keisa Arrington 901-232-7247 karrington@humana.com		Mark Henry 615-603-2095 mhenry4@humana.com
Meridian	Kimberly Gallagher 312-705-2900x2169 Kimberly.gallagher@mhplan.com	Kimberly Gallagher	Kimberly Gallagher
Molina	Cindy Anderson 331-212-1420 cindy.anderson@molinahealthcare.com		Erin Wilson 815-374-0508 Erin.wilson@molinahealthcare.com

Contacting the INHAA Office

Illinois Nursing Home Administrator Association Office
P.O. Box 4407, Oak Park, Illinois 60304
Phone: 708-800-6161 Fax: 708-848-4219 Email: tsullivan@inhaa.org
Association Coordinator: Terry Sullivan

Contacting INHAA Board Members

Contact Information for any of INHAA's board members can be found on the Board of Directors page at our website at www.inhaa.org.

Upcoming 2015 INHAA Events Calendar

March 18-19, 2015 Conference at the Par-A-Dice Hotel in East Peoria
June 17-18, 2015 Conference at the Chateau in Bloomington
August 5-6, 2015 Conference at the Par-A-Dice Hotel in East Peoria
November 17-18, 2015 Convention and Trade Show at the Crowne Plaza in Springfield

Administrator Licensing Information

Information about 2014 Administrator Licensure Examination dates and locations, Administrator Test Review Courses for 2014, Requirements for obtaining NHA Continuing Education Credits, and how to contact the Illinois Department of Financial and Professional Regulation (IDFPR) can be found on the IDFPR page at our website at www.inhaa.org.

Employment Alley

POSITIONS AVAILABLE:

Full Time Administrator in Sterling: Our long term Administrator has decided to retire. Therefore, we are looking for a licensed Administrator in the Sterling, IL area. Applicants must be energetic, willing to get their hands dirty, and experienced with residents with a psychiatric diagnosis. If you have strength in operations, a desire to succeed, and love working to make the lives of others better, we want to talk to you about this opportunity. Interested parties, please send your resume to healthcare@hicaremanagement.com.

Long Term Care Administrator: Heritage Health in Springfield is seeking an energetic person to fill our leadership position of Administrator. This person would be responsible for overseeing the entire operations of our 178-bed, Medicare/Medicaid licensed facility. We are looking for someone who has great communication skills, a strong background in long term care rules and regulations, is active in the local community, and can create a memorable living environment for our residents and families. The ideal candidate must hold an active Illinois LTC Administrator's license in good standing, and have 5 – 7 years of experience as a nursing home administrator. Competitive Salary and Benefit package. Please apply online or send resumes to: Heritage Enterprises, Inc., Attn: Kiel Peregrin, 900 N. Rutledge, Springfield, IL. 62702 or online at www.HeritageOfCare.com.

DON opening in Carlinville: Requirements: RN licensed in the state of IL, 2 to 3 year's experience as a DON working in a long term care facility, 2 years supervisory experience working as a DON or ADON in a skilled nursing facility, demonstrated knowledge of federal and state survey process, stable work history, and good communication and leadership skills. Benefits include a comprehensive medical, dental and vision program; vacation, holidays and sick pay; 401K; life insurance; competitive salary and annual performance bonus. Send resume to Paul Kaufman at paul@healthcarestaffingdirect.com or call 866-466-4909.

Administrator for Effingham: Requirements: NHA licensed in the state of IL; 2 to 3 year's experience working as an Administrator in a long term care facility; 2 years healthcare management experience; strong working knowledge of the public health survey process and it's regulations; good leadership skills, communication and organizational skills. Benefits include a comprehensive medical, dental and vision program; vacation, holidays and sick pay; 401K; life insurance; competitive salary and annual performance bonus. Send resume to Paul Kaufman at paul@healthcaresaffingdirect.com or call 866-466-4909.

Administrator position near Carbondale: Requirements: NHA licensed in the state of IL; 2 to 3 year's experience working as an Administrator in a long term care facility; 2 years healthcare management experience; strong working knowledge of the public health survey process and it's regulations; good leadership skills, communication and organizational skills. Benefits include a comprehensive medical, dental and vision program; vacation, holidays and sick pay; 401K; life insurance; competitive salary and annual performance bonus. Send resume to Paul Kaufman at paul@healthcaresaffingdirect.com or call 866-466-4909.

SEEKING POSITION

Interim Administrator. Experienced administrator seeking short-term interim administrator position. Capable leader, knowledgeable of state and federal regulations, and proficient in the management of a short-term rehab unit or a long term care facility while you search for a permanent administrator or fill in for your current administrator during an extended leave of absence. Willing to accept assignment in any part of the state. Contact Harry C. Poole (618-806-2125 or hcpoole@gmail.com).

Employment Alley is published monthly for members and business members. The cost for nonmembers is \$30 a month - \$50 for two months - \$70 for three months. A business member listing is \$25 for one month - \$40 for two months - \$55 for three months. Send your approximate 55-word ad and payment to INHAA, PO Box 4407, Oak Park, IL 60304 or fax it to 708-848-4219. For further information call Terry Sullivan at 708-800-6161.



MPIC & HEALTHCAP HAVE TEAMED UP
to bring you a stronger liability insurance program
to save you money. We want to work with you to
create the best program for your needs.

mpic-healthcap.com